Interview & Elevator Pitch Workshop

UCSB Actuarial Association
Overview

- **Before the interview**
  - Research Company
  - Review Your Resume

- **During the interview**
  - Appearances
  - Introduction/Elevator Pitch

- **After the interview**
  - Express your gratitude
  - Create connections
# Before the Interview

## Research the Company

<table>
<thead>
<tr>
<th><strong>What</strong></th>
<th><strong>How</strong></th>
<th><strong>Why</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>The company</td>
<td>Company websites</td>
<td>Show interest in the company</td>
</tr>
<tr>
<td>The product / line of work</td>
<td>Social platforms (e.g. LinkedIn)</td>
<td>Help think of unique questions to ask</td>
</tr>
<tr>
<td>The opportunity</td>
<td>Info sessions</td>
<td></td>
</tr>
<tr>
<td>The recruiter</td>
<td>Connections</td>
<td></td>
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</table>
# Before the Interview

## Review Your Own Resume

<table>
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<th><strong>What</strong></th>
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<tbody>
<tr>
<td>Familiarize with all items on your resume</td>
<td>Go through items on resume, 1-by-1 project files, presentations</td>
<td>Refresh memory</td>
</tr>
<tr>
<td>Details</td>
<td></td>
<td>Show your dedication to your work</td>
</tr>
<tr>
<td>Work / Project Experience</td>
<td></td>
<td></td>
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<tr>
<td>Highlights / Lowlights</td>
<td></td>
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During the Interview
Appearance & Etiquette

What
- Open your camera
- Business formal
- Be in a clean, quiet, professional environment
- Virtual background could help

Why
- Be professional
- make a positive and memorable impression
## Starting the Interview

**Introduction/Elevator Pitch – we need to do...**

### What
- Name
- Academic
- Extracurricular & Leadership
- Career progress
- Career interests & goals

### How
- Draft your pitch
- Practice, Practice, Practice
- (Quick Demonstrate)

### Why
- Be prepared
- Be confident
- Make great first impression
- Start off the interview with a solid flow
After the Interview  
Express your gratitude

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<tr>
<td>Send a thank you note to each company representative you had met</td>
<td>“I really enjoyed talking to you about _____ and I hope to hear back from you soon”</td>
<td>A good manner to make yourself memorable</td>
</tr>
<tr>
<td>(remember to write down their contact information)</td>
<td></td>
<td></td>
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</tbody>
</table>
## After the Interview

### Create Connections – we need to do...

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<tr>
<td>Keep track of who you’ve interviewed with</td>
<td>“It was a pleasure to meet you and I truly learned a lot about the actuarial section at Pacific Life. Thank you for answering my question about .... I still have a question regarding the position of...”</td>
<td>Show genuine interest in the opportunity</td>
</tr>
</tbody>
</table>
Other Tips

- Recorded interview
- Case study type interview
- Rounds of interview, technical round, etc.
- Make your experience into your asset
How to contact us

Join us: → Venmo $30 to
Facebook Group: UCSB Actuary Club
Instagram: ucsbaa
2021 Career Fair Website: https://actuaryclub.pstat.ucsb.edu/actfair2021/
UCSB Actuarial Association website: https://actuaryclub.pstat.ucsb.edu/
Thank You!
Q&A