



# Working with An Actuarial Spreadsheet

3/3/17  
UCEN SB Mission Room  
3:00 pm

# Purpose of today

Define some basic actuarial techniques/vocab  
Get you exposed to the work

Hopefully by the end of the event, you will feel:

- More prepared to enter the workforce
- Encouraged to participate in the CAL and/or SOA Case comp

Right now: 5 min to meet your teammates

# Case Competition Teams

CAL 1	Meet Gala	Daniel Rondon	Dorothy Li	John Zhou
CAL 2	James Henderson	David Hoskins	Johnny Trinh	Eileen Zhu
CAL 3	Andrew De Los Santos	Ryo Ichimura	Edwin Wu	Hejia Xu
CAL 4	Josh Urs	Reed Gilbreth	Darius Hsieh	Jordan Jang
CAL 5	Benjamin Ho	Brandon Villadiego	Evelyn Fang	Sam Zhang

SOA	Meet Gala	Stephanie Lee	Daniel Rondon	Richard Qian	Ryo Ichimura
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*Programs used by actuaries:*

*Excel (!!!)*

*Company Specific programs*

*VBA*

*R*

*SQL*

*SAS*

# Background Knowledge



Need this before beginning  
spreadsheet work

Today, covering health case  
from CAL CC 2016

<http://actuaryclub.pstat.ucsb.edu/wp-content/uploads/2012/04/CAL-Health-and-Benefit-Question.pdf>

# Reserving

H&B actuaries often

Analyze past medical trends to

Model future claim costs

# Reserving

Losses happen everyday but don't get recorded immediately

Q: Give an example of why it doesn't get recorded immediately

Insurer needs to set aside sufficient funds to pay claims that have already occurred

# Reserving

Reserving- estimating the current liability associated with future claim payments

Incurred But not Reported claims- the amount owed by an insurer to all valid claimants who have a covered loss but have not reported it.

Q: Who is an insurer and who is a claimant? Give an example



# IBNR

## **2 major sources of uncertainty regarding unpaid claims**

### Incurred but not enough reported (IBNER)

Estimated claim payments on known claims tend to increase over time until final settled

### Incurred but not yet reported (IBNYR)

## Question 1

Briefly explain the concept of incurred but not reported (IBNR) losses.

# Loss Development Method

Many different Loss Reserving Methods:

We will be using Loss Development Method

Paid and incurred loss data is sorted into triangle format

## Question 2

Using claims data, construct a loss triangle and estimate IBNR

## Creating the key

Given: date incurred, date paid

Want: sorting code that uses both

Right click Insert col to left

Use: =concatenate(incurred date, paid date)

Drag down

## Making a reference table

Make it a table that we can reference later

Select data (Shortcut: hold down shift, ctrl, down arrow all at once)

In the Insert Tab

Table

Ok

Rename it

## Construct the table

Told: we have data from 1/12 to 3/15

Want: incurred data as rows

Paid data as columns

Set up table with every month as a date





# Filling in the table with paid data

Going to use a vlookup:

```
=IFNA(VLOOKUP(CONCATENATE(Incurred Date, Paid date),  
reference table ,4,FALSE),0)
```

IFNA(\_,0) makes it so there aren't error statements

Anchoring tips for this table:

\$(incurred Col)(Paid row)

(incurred Col)\$ (Paidrow)



## Vocab

Development- The difference on successive valuation dates between observed values

I.e. financial activity on claims from the time they occur to the time they are eventually settled and paid

# Accumulated paid amt by number of months

Want to reorganize the data in an actuarial way:

Let's accumulate how much money was paid off within the first month for claim a claim that was incurred in January 2012.

Table 1		
	Paid	
Incurred		201201
	201201	\$ 6,662,299

Table 2		
		Months of Develop
Month #	Incurred	1
1	201201	\$ 6,662,299

# Accumulated paid amt by number of months

Let's accumulate how much money was paid off within the first two months for claim a claim that was incurred in January 2012.

<b>Table 1</b>			
	Paid		
Incurred		<b>201201</b>	<b>201202</b>
	<b>201201</b>	\$ 6,662,299	\$ 13,847,527

$$6,662,299 + 13,847,527 = 20,509,826$$

<b>Table 2</b>			
		<b>Months of Development</b>	
<b>Month #</b>	<b>Incurred</b>	<b>1</b>	<b>2</b>
1	<b>201201</b>	\$ 6,662,299	\$ 20,509,826

# Accumulated paid amt by number of months

Let's find general formula for all possible months of development for all months of incurred:

Use Sum and use Offset function

I.e. first cell =SUM(OFFSET(\$H4,0,\$G47):OFFSET(\$H4,0,\$G47+\$I46-1))

Drag



## Vocab

Loss development factors- the ratio of losses at successive evaluations for a defined group of claims



# Age-to-Age Loss Development Factors

Can check the ratio of successive development years

i.e. What's the ratio between paid claims from m1 & m2 that were incurred in 1/2012?

<b>Table 2</b>					
		<b>Months of Development</b>			
<b>Month #</b>	<b>Incurred</b>	<b>1</b>	<b>2</b>		
1	201201	\$ 6,662,299	\$ 20,509,826		

$$20,509,826 / 6,662,299 = 3.078491$$

<b>Table 3</b>				
			<b>Development Factors</b>	
<b>Month</b>	<b>Month #</b>	<b>Incurred</b>	<b>1 to 2</b>	
1	1	201201	3.078491	



# Modeling future loss development

Can average past age-to-age development factors to model the loss development

i.e. averaging all of the development factors for 1 to 2 months from incurred 1/2012-2/2015 can give us an estimate of development factor for 1 to 2 months for 3/2015

			Development Factors
Month	Month #	Incurred	1 to 2
1	1	201201	3.078491
2	2	201202	2.984821
3	3	201203	2.382167
4	4	201204	2.454301
5	5	201205	2.169918
6	6	201206	2.198256
7	7	201207	2.300855
8	8	201208	2.233100
9	9	201209	2.253558
10	10	201210	2.370562
11	11	201211	2.240652
12	12	201212	2.135595
1	13	201301	3.078491
2	14	201302	2.984821
3	15	201303	2.382167
4	16	201304	2.454301
5	17	201305	2.169918
6	18	201306	2.198256
7	19	201307	2.300855
8	20	201308	2.233100
9	21	201309	2.253558
10	22	201310	2.370562
11	23	201311	2.240652
12	24	201312	2.135595
1	25	201401	3.078491
2	26	201402	2.984821
3	27	201403	2.382167
4	28	201404	2.454301
5	29	201405	2.169918
6	30	201406	2.198256
7	31	201407	2.300855
8	32	201408	2.233100
9	33	201409	2.253558
10	34	201410	2.370562
11	35	201411	2.240652
12	36	201412	2.135595
1	37	201501	3.078491
2	38	201502	2.984821
3	39	201503	2.433425



Table 2		Months of Development	
Month #	Incurred	1	2
1	201201	\$ 6,662,299	\$ 20,509,826
2	201202	\$ 7,420,723	\$ 22,149,528
3	201203	\$ 11,230,034	\$ 26,751,818
4	201204	\$ 10,411,526	\$ 25,553,020
5	201205	\$ 12,467,162	\$ 27,052,723
6	201206	\$ 12,846,338	\$ 28,239,541
7	201207	\$ 10,801,015	\$ 24,851,572
8	201208	\$ 12,930,442	\$ 28,874,976
9	201209	\$ 12,637,707	\$ 28,479,802
10	201210	\$ 12,965,355	\$ 30,735,181
11	201211	\$ 13,546,707	\$ 30,353,458
12	201212	\$ 14,835,942	\$ 31,683,558
13	201301	\$ 7,290,329	\$ 22,443,210
14	201302	\$ 8,110,745	\$ 24,209,120
15	201303	\$ 11,655,691	\$ 27,765,804
16	201304	\$ 10,476,240	\$ 25,711,848
17	201305	\$ 12,380,049	\$ 26,863,694
18	201306	\$ 13,158,331	\$ 28,925,381
19	201307	\$ 10,369,254	\$ 23,858,153
20	201308	\$ 13,831,668	\$ 30,887,504
21	201309	\$ 13,498,383	\$ 30,419,385
22	201310	\$ 12,259,722	\$ 29,062,434
23	201311	\$ 14,027,306	\$ 31,430,313
24	201312	\$ 14,529,024	\$ 31,028,106
25	201401	\$ 7,452,347	\$ 22,941,980
26	201402	\$ 8,012,070	\$ 23,914,593
27	201403	\$ 11,045,022	\$ 26,311,089
28	201404	\$ 10,052,932	\$ 24,672,923
29	201405	\$ 12,397,841	\$ 26,902,302
30	201406	\$ 13,190,664	\$ 28,996,458
31	201407	\$ 11,383,654	\$ 26,192,140
32	201408	\$ 13,600,244	\$ 30,370,711
33	201409	\$ 14,315,244	\$ 32,260,228
34	201410	\$ 13,271,603	\$ 31,461,161
35	201411	\$ 13,849,885	\$ 31,032,775
36	201412	\$ 16,312,584	\$ 34,837,067
37	201501	\$ 7,450,151	\$ 22,935,220
38	201502	\$ 8,238,399	\$ 24,590,144
39	201503	\$ 11,922,196	\$ 29,011,767

# Estimating paid amounts for future months

Now we can project potential claims and fill in all the blank space from below the triangle in table on slide 23

I.e. Take 1st month of development from 3/2015 (\$11,922,196)

Multiply it by our development factor of from 1 to 2 for claims incurred 3/2015 (2.433425 found on slide 27)

This gives us a projected **\$29,011,767** of needed money for 4/2015 to pay for claims that were incurred 3/2015



# Filed in Table 2 (red)

Fill in the rest of Table 2 by dragging:

Table 2	Months of Delivery																															32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623	624	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655	656	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671	672	673	674	675	676	677	678	679	680	681	682	683	684	685	686	687	688	689	690	691	692	693	694	695	696	697	698	699	700	701	702	703	704	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719	720	721	722	723	724	725	726	727	728	729	730	731	732	733	734	735	736	737	738	739	740	741	742	743	744	745	746	747	748	749	750	751	752	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767	768	769	770	771	772	773	774	775	776	777	778	779	780	781	782	783	784	785	786	787	788	789	790	791	792	793	794	795	796	797	798	799	800	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815	816	817	818	819	820	821	822	823	824	825	826	827	828	829	830	831	832	833	834	835	836	837	838	839	840	841	842	843	844	845	846	847	848	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863	864	865	866	867	868	869	870	871	872	873	874	875	876	877	878	879	880	881	882	883	884	885	886	887	888	889	890	891	892	893	894	895	896	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911	912	913	914	915	916	917	918	919	920	921	922	923	924	925	926	927	928	929	930	931	932	933	934	935	936	937	938	939	940	941	942	943	944	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959	960	961	962	963	964	965	966	967	968	969	970	971	972	973	974	975	976	977	978	979	980	981	982	983	984	985	986	987	988	989	990	991	992	993	994	995	996	997	998	999	1000
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Refer to red portion of table 2 in Claims Data tab of <http://actuary.hub.com/actuary/wp-content/uploads/2012/04/Claims-Data-Submission-Framework.xlsx>

# Estimating the IBNR

Since we have an estimate of how much the claims incurred at every given month will ultimately cost, we can subtract it from the total amount of claims already paid out for that month.

Sum them up to get an estimate of the IBNR

Last column of Table 2

Incurring Month	Incurred But Not Paid
	\$ -
	\$ -
	\$ 1,175
	\$ 1,101
	\$ 2,500
	\$ 3,660
	\$ 3,262
	\$ 3,690
	\$ 4,521
	\$ 5,907
	\$ 6,716
	\$ 7,077
	\$ 7,150
	\$ 8,696
	\$ 14,133
	\$ 13,394
	\$ 14,677
	\$ 18,997
	\$ 22,339
	\$ 30,462
	\$ 33,254
	\$ 34,186
	\$ 41,549
	\$ 63,095
	\$ 75,215
	\$ 90,615
	\$ 118,195
	\$ 128,287
	\$ 174,414
	\$ 250,913
	\$ 290,874
	\$ 403,732
	\$ 673,189
	\$ 968,874
	\$ 1,347,641
	\$ 2,546,029
	\$ 3,329,882
	\$ 7,468,948
	\$ 25,901,532
	\$ 44,109,882
Total	\$ 1,395,226,868



Questions?



# CAL Case Competition

Meet with teammates, exchange contact info, create a schedule

Register by tomorrow March 4, 11:59 PM

Fill out form: <http://bit.ly/2lcddUU>  
once per team with (name, school, year, major, email for all members)