

Sample Interview Questions

1. Tell me about yourself.
2. Tell me about your experience.
3. What is your most important accomplishment to date?
4. How would you describe your ideal job?
5. Why did you choose this career?
6. When did you decide on this career?
7. What goals do you have in your career?
8. How do you plan to achieve these goals?
9. How do you personally define success?
10. Describe a situation in which you were successful.
11. What do you think it takes to be successful in this career?
12. What accomplishments have given you the most satisfaction in your life?
13. If you had to live your life over again, what one thing would you change?
14. Would you rather work with information or with people?
15. Are you a team player?
16. What motivates you?
17. Why should I hire you?
18. Are you a goal-oriented person?
19. Tell me about some of your recent goals and what you did to achieve them.
20. What are your short-term goals?
21. What is your long-range objective?
22. What do you see yourself doing five years from now?
23. Where do you want to become ten years from now?
24. Do you handle conflict well?
25. Have you ever had a conflict with a boss or professor? How did you resolve it?
26. What major problem have you had to deal with recently?
27. Do you handle pressure well?
28. What is your greatest strength?
29. What is your greatest weakness?
30. If I were to ask one of your professors (or a boss) to describe you, what would he or she say?

31. Why did you choose to attend your college?
32. What changes would you make at your college?
33. How has your education prepared you for your career?
34. What were your favorite classes? Why?
35. Do you enjoy doing independent research?
36. Who were your favorite professors? Why?
37. Why is your GPA not higher?
38. Do you have any plans for further education?
39. How much training do you think you'll need to become a productive employee?
40. What qualities do you feel a successful manager should have?
41. Why do you want to work in the _____ industry?
42. What do you know about our company?
43. Why are you interested in our company?
44. Do you have any location preferences?
45. How familiar are you with the community that we're located in?
46. Are you willing to relocate? In the future?
47. Are you willing to travel? How much?
48. Is money important to you?
49. How much money do you need to make to be happy?
50. What kind of salary are you looking for?

Sample Behavioral Questions

1. Tell me about a stressful situation that you experienced. How did you handle this situation?
2. Describe a situation in which you had to take a risk. What was the outcome?
3. Describe the most creative work-related project which you have carried out.
4. Tell me about your role in a project team. What did you do to contribute toward a teamwork environment?
Be Specific.
5. Has anyone asked you to do something unethical? What did you do?
6. Give me an example of a time in which you felt you were able to build motivation in your co-workers or subordinates at work.
7. Give me an example of a time you successfully calmed down an irate customer. Now tell me about a time in which you were unsuccessful.
8. Tell me about a time when you had to deal with a personality conflict with a boss or co-worker.
9. Describe an unpopular decision you had to make, but made it anyway.
10. Give me an example of a time when you set a goal and were able to meet or achieve it.
11. Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.
12. Tell me about a time when you had too many things to do and you were required to prioritize your tasks.
13. Give me an example of a time when something you tried to accomplish failed.
14. By providing examples, convince me that you can adapt to a wide variety of people, situations, and environments
15. Give me an example of a time which you had to be relatively quick in coming to a decision.
16. Relate a personal story in which you persuaded someone to do something that initially did not appeal to him or her.
17. Describe a time in which you took initiative rather than waiting to be told what to do.
18. Tell me about a time when you made a mistake and learned from it.
19. If I asked someone about your leadership style, what do you think they would say about you?
20. Give me an example of a problem, issue or concern that you handled in a unique, creative way.